

INTRODUCTION

LEARN FROM OUR MACHINE TOOL CUSTOMER SUCCESS

We are helping the Machine Tools Manufacturers to Seize the Digital Opportunities.

Establishing and enhancing an innovative portfolio of digital offerings is not optional but imperative if machine tool makers want to maintain competitiveness and compatibility in an increasingly digitalized manufacturing environment. The complexity of the operational field customer needs, a supplier's positioning in the customer's chain of value added and often limited internal resources - means every machine tool maker has to think hard about its target positioning and how to get there. The digitalized machine tool market is still in its early stages, and its spoils have not yet been divided up.

But the key is to take, action now.

Based on our deep understanding of the machine tools sector and our leading expertise in digitization and digitalization, we can help you to define machine tools manufacturers winning strategy. Our experts are happy to discuss your challenges and how to address them during the session.

Keeping this in view, Indian Machine Tool Manufacturers' Association (IMTMA) is organizing a 2days interactive program on "Smart **Connected Machine Tools Certification Program** ".

FOCUS AREAS

- Introduction to Industrial Digital Technologies
- Digital Use Cases on machine tools
- Digital Conversion of legacy & semi-automated machine tools
- Digital Enablement of machine tools with advanced controllers
- Machine tools data modelling for analytics and enterprise application integration
- Operation and Maintenance of machine tools digital tech-stack
- Digital Revenue stream opportunities
- Hands on experience

KEY TAKE AWAYS

After undergoing the programme, the participants will be able to

- Know the need for digital experience in Machine Tools
- Learn how to increase revenue opportunities through digital offerings
- Understand how to add values for Machine Tools
- Know how to seize digital opportunities in the Machine Tools market
- Understand the overview of the key drivers of Smart Connected Machine Tools.
- Understand how to upgrade precision machinery to Smart Connected Machine Tools.
- Identify the benefits of SCMT and how it can be used to improve operational efficiency, visibility, and security.
- Identify the challenges associated with SCMT and how to overcome them.

PARTICIPATION FEE

Rs. 9500/-

+18% GST IMTMA Members/ Micro Companies/ Individuals/ Educational Institutions / Students/ IMTMA Non **Members/ Others**

USD 380/-**Overseas Participants**

Group Concession : 10% for 3 to 5 and 20% for 6 and more delegates being nominated from the same company

PARTICIPANT PROFILE

This course is ideal for those who are responsible for the implementation of machine tools digitization and maintenance.

- Machine Tools Business Owners
- Machine Tools Technology Leaders
- Machine Tools Maintenance or Service Providers
- Machine Tools Resellers or Distributors

FACULTY

This program will be conducted by Mr. Surendran D, Mr. Dhanasekaran & Mr. Madhusudan G

Mr. Surendran D Director for India Operations Maxbyte Technologies. An expert in PLM, Design Automation and Industrial IoT. Key focus areas include industry 4.0 maturity transformation, implementation methodologies, knowledge-based engineering, adaption strategies, risk management, success management and talent capability building.

Mr. Dhanasekaran A OT-IT Manager Maxbyte Technologies. Expert in industrial automation, special purpose machine projects, conceptual design, multi-vendor PLCs, Drives, HMI and MMI. Excellent in problem solving, customer relationship and communication skills.

Mr. Madhusudan G Product Owner - byteFACTORY Maxbyte Technologies. Expert in product development and skilled in manual software testing, project management and client-people handling. Engaged with Industry Digital Transformation Maturity Assessment for industries.

For Registration Contact

Preetham **Programme Coordinator** 9845648940 preetham@imtma.in **Back End Operations** 9742626488 enquiry@imtmablr.com

Contact Address

INDIAN MACHINE TOOL MANUFACTURERS' ASSOCIATION

@ BIEC, 10th Mile, Tumkur Road, Madavara Post, Bangalore - 562 123 Tel: 080-66246600 Fax: 080-6624-6658



REGISTRATION : Prior registration for participation is necessary. Number of participants is limited and will be accepted on 'First Come First Serve' basis. A Certificate of

participation will be issued to participants. Important Information : Participation fee includes, course material, working lunch and tea / coffee. Interested companies are requested to register online by clicking on 'REGISTER' button and by filling up the nomination authority and participant's details in specified form.