



Last date for registration 15 September 2026

## INTRODUCTION

With the economic downturn the organizations will have to make all efforts to reduce cost and maintain satisfactory cash flow. In order to maintain satisfactory cash flow, it will be imperative that the Operations and Supply Chain functions will have to make all out efforts to optimize the inventories. The Supply Chain function of the future, therefore, will have to use the best practices. Those who will take the path of using the latest techniques and the technology have the best chance to survive and grow.

## FOCUS AREAS

- Overview of Business
- Why Purchasing and Supply Chain is important in present situation
- Strategic Role of Purchasing and Supply Chain and Interface with the organization
- Overview of Procure to Pay
- Best Practices in Procure To Pay
- Improvement Initiatives with Suppliers
- Supplier Evaluation and Development
- Logistics - Improvements in Warehousing and Transportation
- Use of Technology in Supply Chain
- KPIs and Dashboard for Supply Chain

## KEY TAKE AWAYS

- Understand Best practices in SCM
- Implement improvement initiatives with suppliers
- Learn how to do supplier evaluation
- Learn Negotiation Techniques
- Make use of technology in SCM

## PARTICIPATION FEE

**Rs. 4999/-**

+18% GST

**IMTMA Members/ Micro Companies/ Individuals/ IMTMA Non Members/ Others**

**Rs. 2500/-**

+18% GST

**Professors**

**Rs. 999/-**

+18% GST

**Student**

**USD 200/-**

**Overseas Participants**

**Group Concession : 10% for 3 to 5 and 20% for 6 and more delegates being nominated from the same company**

## FACULTY

**This programme will be conducted by, IMTMA Subject Matter Expert.**

He is a Mechanical Engineering with an additional qualification in Materials Management with a gold medal. He has over 33 years of industry experience in the areas of Sourcing and Supply Chain, project management and operations. He has a vast experience in automotive and has worked as Head of Sourcing for SKF and was instrumental in a lot of new initiatives in the area of sourcing. He has completed a green field and brown field project each and last 12 years has worked as head of operations handling the multi-location plants. He has worked as Vice president - Manufacturing operations with NRB Bearings Ltd where he was responsible for 3 plants.

### For Registration Contact

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**REGISTRATION** : Prior registration for participation is necessary. Number of participants is limited and will be accepted on 'First Come First Serve' basis. A Certificate of participation will be issued to participants.

**Important Information** : Participation fee includes, course material, working lunch and tea / coffee. Interested companies are requested to register online by clicking on 'REGISTER' button and by filling up the nomination authority and participant's details in specified form.